

Are You Ready?

For additional information on Enrollment and Class Dates, Contact:

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Funding made available through the
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Senator Antoine Thompson (D-Buffalo)

**City of Niagara Falls Department of
Economic Development**

City of Niagara Falls
Senator Antoine Thompson
(D-Buffalo)

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City of Niagara Falls

**Niagara University's
Community Outreach
Partnership Center**

**ENTREPRENEURIAL
TRAINING PROGRAM**

Educating Our Community



(716) 286-4481

(716) 286-4482

Entrepreneurial Training

Program Mission

If you are planning on opening a new business in the City of Niagara Falls, New York or are you a current business owner interested in improving your business productivity and ensuring



ing the success of your business, the City of Niagara Falls Entrepreneurial Training Program is the program for you!

It's a 12 week session, 2 hours long to be held at the Niagara Falls Public Library located at 1425 Main Street. Speakers that will be featured during the 12 week session include: accountants, attorneys, bankers, insurance brokers, business owners and marketing experts.

New business owners will be required to complete the course to be eligible for any of the City of Niagara Falls' loan or grant programs. We hope this program will encourage the entrepreneur to create employment opportunities for our residents and make an investment in their businesses to stimulate economic development.

TOPICS TO BE ADDRESSED

- Getting Your Business Started/Planning for Success
- Keeping Records/Planning a Budget
- Banking for Small Business
- Financing Your Business/Understanding Financial Statements
- Government Funding
- How to Use Credit Wisely
- Promotional Strategies in Business
- Insuring Your Business/What Lenders Want to Know
- Business Law/Legal Issues
- What You Need to Know About Taxes
- Using Technology to Make Your Business Succeed
- Leading Your Employees and Your Business to Success



THE PROGRAM

The City of Niagara Falls, Department of Economic Development through the efforts of Senator Antoine Thompson (D-Buffalo) and

in partnership with Niagara University's Community Outreach Partnership Center (COPC) is pleased to offer this very worthwhile exciting program.

It is our opinion Niagara Falls will offer more opportunities for Private Entrepreneurial opportunities than any other area of Western New York. We are hopeful this training program will better prepare both future and existing business owners.

For more information on the Entrepreneurial Training program, please contact Clara Dunn at (716) 286-4481 or Tom Tedesco at (716) 286-4482.